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The Financial Engineering Company

## FINTECH PLATFORM FOR TRADING & INVESTMENTS

Specialising in capital markets solutions for sales & trading of investment securities, foreign exchange & structured products

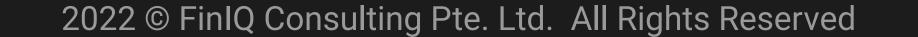
Foreign Exchange Securities Trading

Structured Products Wealth Management



#### Singapore Madrid Hong Kong Kuala Lumpur Taipei Sydney London Bangkok Jakarta New York Tokyo Bengaluru Mumbai Pune







## Fintech Platform for Trading & Investments



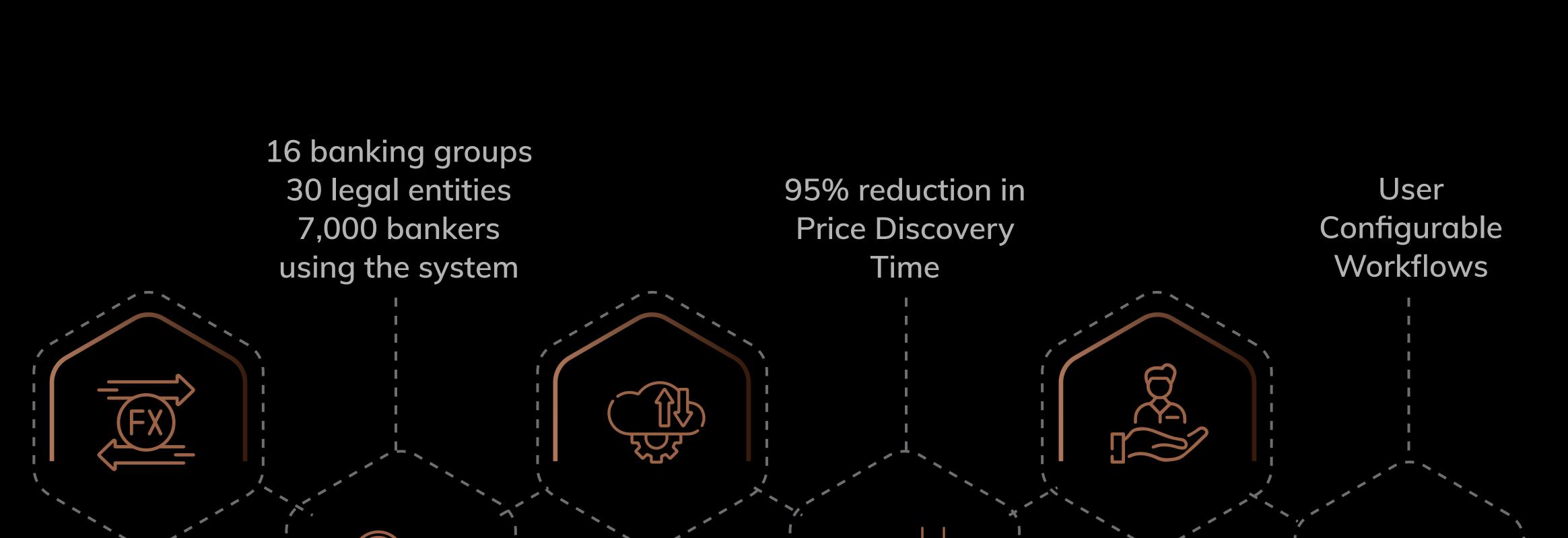


## FinIQ FX

Spot, Forward, Swap, Rollover, Limit Orders, NDF, PM, Options, DCI, Strategies, Barriers, Strips, Accumulator, TRF, Pivot, Booking, Valuation, Unwind, Fixing, Exercise, Redemption, Settlement, Accounting, Live Feed, Yield Curve, Volatility Surface, Monte Carlo, Greeks, Solvers, Credit Limits, Spread

#### Engine, Treasury Pricing, Multi Dealer Pricing











RFS & RFQ via FIX, 15 sell-side Liquidity Providers

FinIQ FX

RESTful API & Core Banking Integration Ready to use Mobile apps & sales channel Web apps

## From Execution

## To Settlement

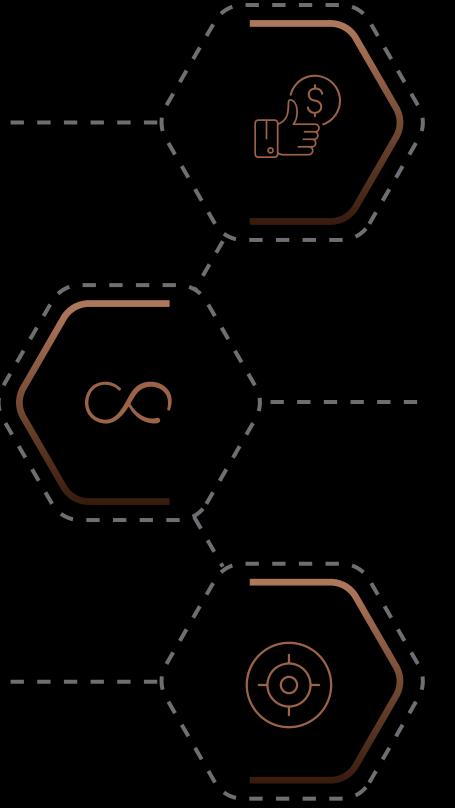


## System Competencies

Click & Trade with Best Prices

Price Discovery through RFQs, RFS & Negotiated Deals, via Multi/Single Dealer Pricing and Execution

FinIQ FX



#### Trade everything FX

From retail cash FX to complex multi-expiry, multi-leg option strips, Trade finance & Remittance Linked FX

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#### Take Decision with Precision

User-defined rules for trade validations, Credit & margin checks, Notifications for RFQs, Pre-Trade Term sheets

## Benefit from Single Data Source OMS, EMS, Amendments, Book **Building & Allocation, Trade** Reconciliation, SWIFT and GL, Manual/Automated Order Pooling **(S)** 🕸

#### **Enhance Process** Flow

Manage approvals and exceptions, Automated Smart Spread Management, Back-to-Back real-time trading with the Market

Minimise Operational Risks

Automated & Configurable regulatory compliance checks, Audit trail, Timestamps, Booking confirmation, Alerts



#### Automate Complex Processes

Life cycle event automation, Take-Up, Rollover, Closeout, Unwind, Cancel, Merge, Split, Amend

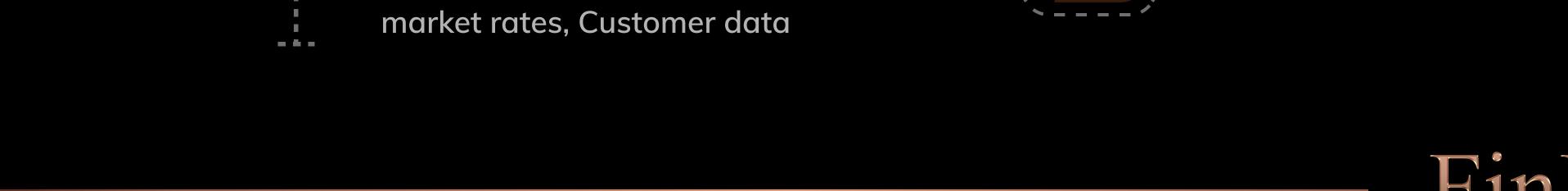
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#### **Communicate Seamlessly**

Straight-through links via MQ, FIX, Email, FTP and much more, Reconciliation, Live

#### Do More with Data

Track best execution of deals with RFQ Logs, Analytics & Solvers, Configurable MIS and charts, Upstream & Downstream Integration







- An Asian Global bank with strong private banking and commercial business footprint enabled 2,000 of its bankers to electronically quote and trade FX spot, forwards, swaps, DCI, vanilla & barrier options, accumulators, pivot, TRF and other option strips, also automating the post-trade life cycle.
- Thailand's largest bank automated its commercial FX business using the FinIQ FX

platform. Flows arising from remittance, trade finance and multiple other channels were streamlined into a centralised quote-to-maturity workflow. The scope covered a variety of flexible forwards besides conventional FX.

# Foreign

— FinIQ FX

# Exchange



## Fintech Platform for Trading & Investments

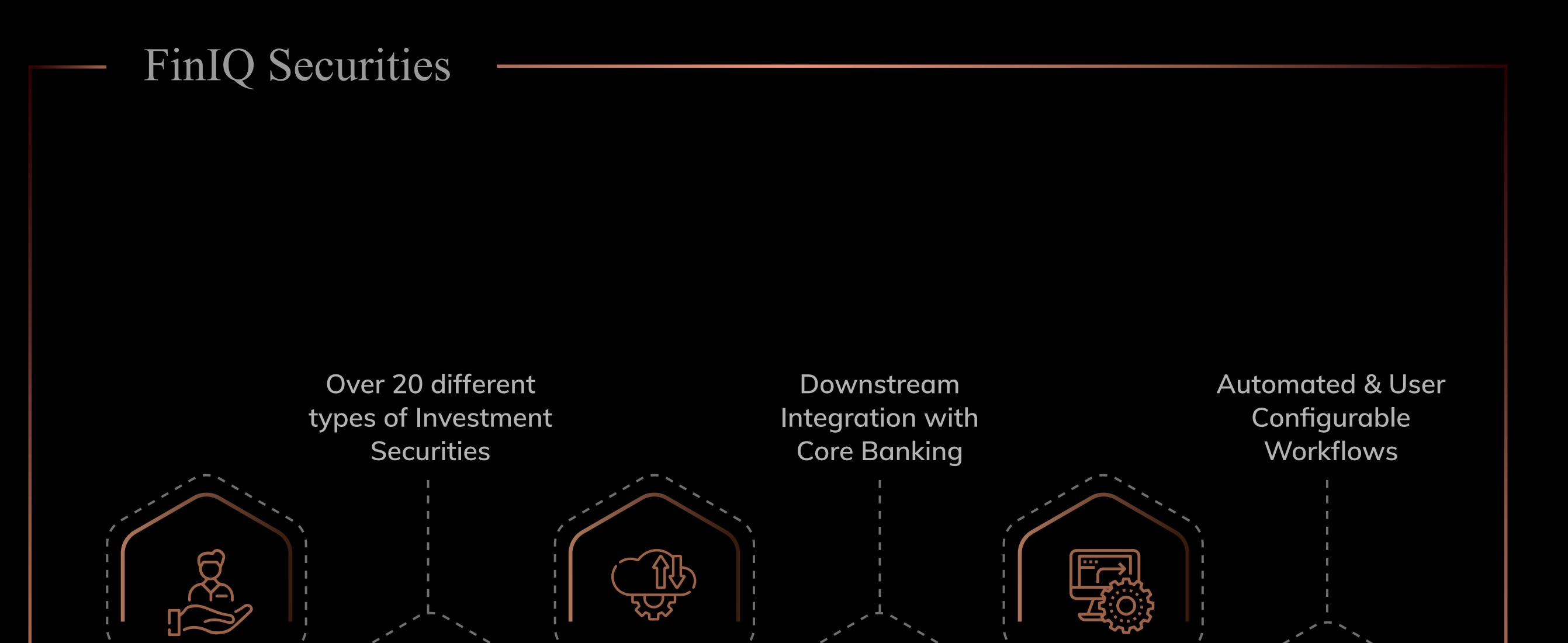


## FinlQ Securities

Fixed Income Bonds, Bills, CDs, Notes, Mutual Funds & SIP, Bancassurance, ETF & Cash Equities, Booking, IPO, Limit Orders, YTM, YTC, Accrued Interest, NAV, Spread Engine, Brokerage, Charges, Watchlists, FIX-Based Execution, Confirmation, SWIFT, Custodian Reconciliation, Corporate Actions, Valuation & P/L,

#### Performance, Statements, Accounting





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2000 Bankers across 7 major banks using the module

Real-time FIX-based connectivity with Global Execution Venues Capture Orders via FinIQ Front-end or Bank Digital Channels **B**A (<br/>



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## To Settlement



FinIQ Securities

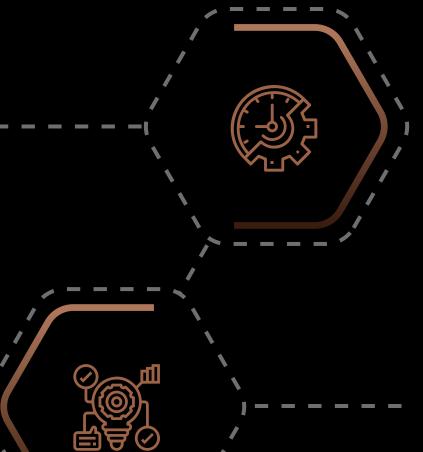
## System Competencies

#### Search Products Faster

Product search by different parameters, performance, price, yield, tenor, sector and much more, Likes, Personalised and Publish lists, Recommendations

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Trade diverse range of Securities Range of Fixed income bonds, bills, notes, CDs, Cash equity, ETF, IPOs, Mutual Funds, & Bancassurance via

#### **Expedite Decision Making**

Configurable pre-trade & suitability checks. Segmentspecific controls. Featurerich Workbench. Indicative Price Request

Multi-channel Orders, GUI/APIs

### Benefit from Single Data Source OMS, EMS, Market/Limit, Multi-Part Orders, Price Discovery, Dealing, **Order Placement, Execution &** Settlement all in one system **Benefit from Flexibility**

#### Connect All Dots

Order Placement, Cut-off Timings, Order watching, Amendment & Cancellation, Book building & auto-allocation

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Configurable dealing rules, Document templates, Countryspecific workflows, Rule-based Profit Margins, Maker-Checker, Audit Trails, Access Control

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#### Automate Complex Processes

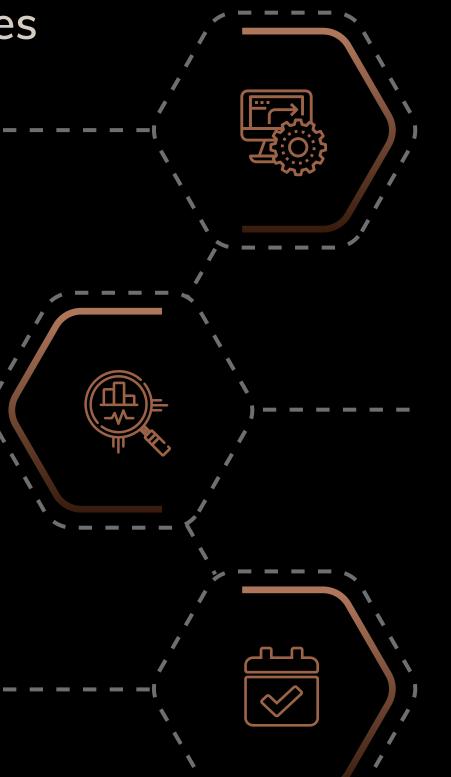
Holdings Reconciliation with custodians via SWIFT. 50+

corporate actions

management, including GL and client holdings. Margin calls for collateral insufficiency

#### Stay Updated

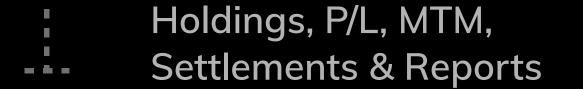
Dashboards: Portfolio, Deals, Cash balance, Trade positions, Collateral available,



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#### Do More with Data

Instant computation of Fees, charges, YTM, and accrued interest. Price, yield, spread triangulation. Broad bankwide limits, Client limits, Collateral calculations







### Case Studies

- A leading Singapore bank connected its sales channels to trading venues using the FinIQ Securities platform, powered by FIX-based integration and achieved near 100% electronic order execution for fixed income bonds, direct equities and mutual funds.
- A UK-based bank implemented FinIQ's FI-Connect module to distribute and trade over 20 types of fixed income securities, perfectly integrated with their dealing desks

and trading venues, helping around 1,500 bankers across the Asia Pacific region.

# Securities



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## Fintech Platform for Trading & Investments



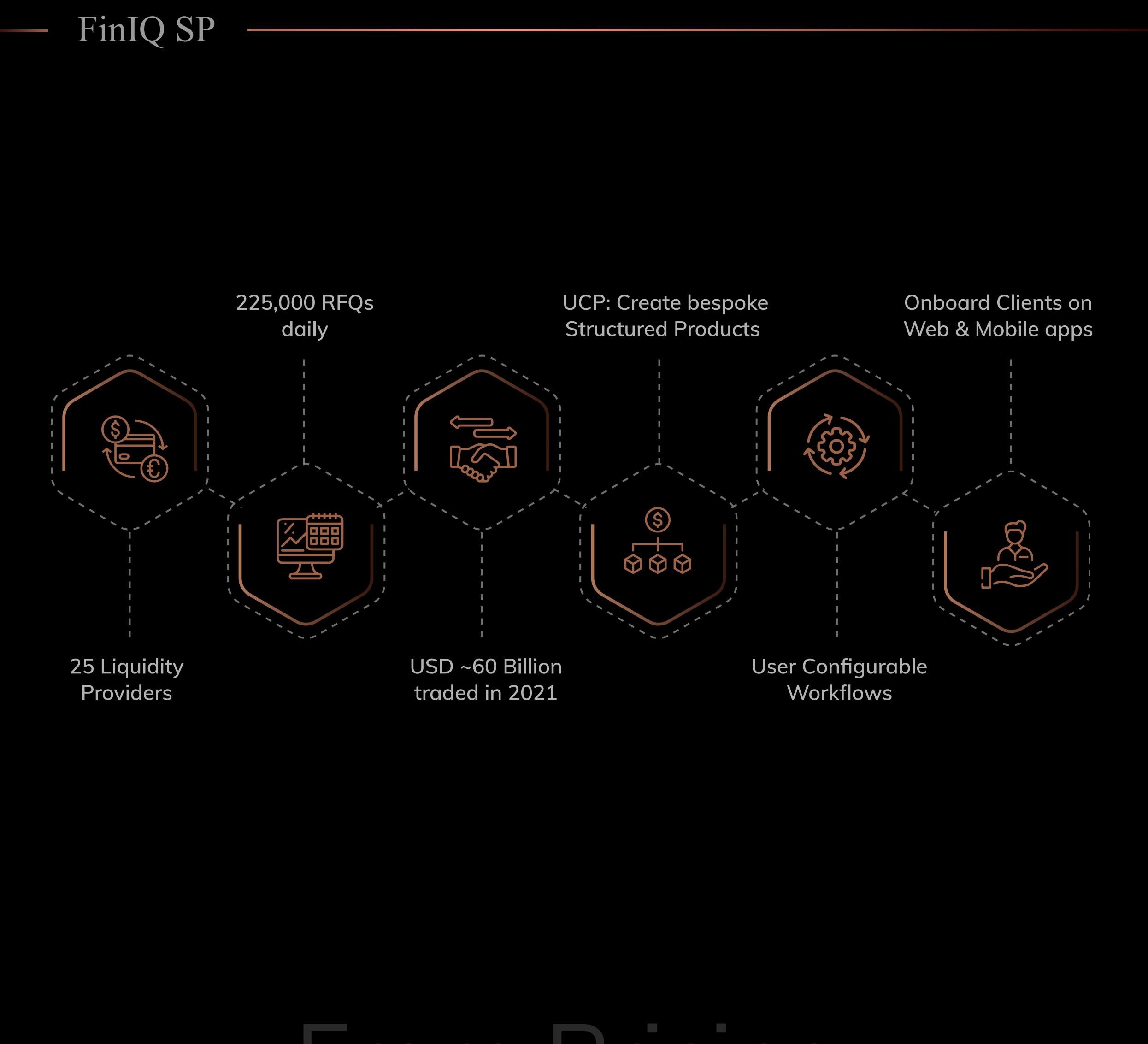


FinIQ



Autocallable, Fixed Coupon, Phoenix, DRA, Reverse Convertible, BEN, Booster, Twin-Win, Accumulator, Decumulator, OTC Option, Internally Issued, Multi-Issuer, Multi-Wrapper, Swap, SN, SD, SI, Click & Trade, Book-building, Documentation, Monte Carlo, Solvers, Greeks, Valuation, Corporate Actions, Life





Erono Pricipo

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# To Redemption



## System Competencies

#### Improve Pricing Efficiency

FinIQ SP

Price Discovery from multiple issuers, Single & Flexi pricers, Solvers, Reuse old RFQs, Personalised portfolios



### Trade diverse range of SPs

Wide range of Notes and OTC instruments, also supporting bespoke non-flow products, multiple asset classes

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#### **Expedite Decision Making**

Pre-trade term sheets, Risk rating checks, Suitability checks, Compliance inputs, Best price highlight

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## Benefit from Single Data Source OMS, EMS, amendments, Book Building & Allocation, Manual/ Automated Order Pools, Addons, all in one system

Minimise Operational Risks



#### **Communicate Instantly**

Instant emails for quotes, orders, & order status. Product list updates. Real-time quote refresh. Instant execution

Audit Trail, Configurable regulatory compliance checks, MIS & Operational reports, Push-based notifications, Realtime blotters



#### Automate Life Cycle Processing

Flexible payoff scenarios via in-house language. Generate

lifecycle event schedules and notifications

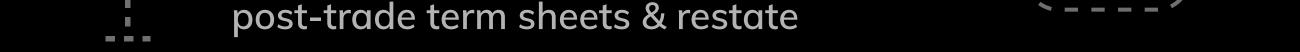
POST-TRADE

#### **Communicate Seamlessly**

Event notifications to counterparties via FIX. Customisable payment advices,

#### Do More with Data

What Ifs, Stress tests, Backtests. Configurable Charts. Instrument wise MTM & Event Diaries







FinIQ SP

- A leading multinational private and retail structured products distributor digitalised the entire sales journey for fixed coupon, reverse convertible, accumulator and various other payoffs using FinIQ's multi-issuer platform, perfectly automating RFQ, order execution and documentation.
- The World's largest family-owned private banking & asset management group

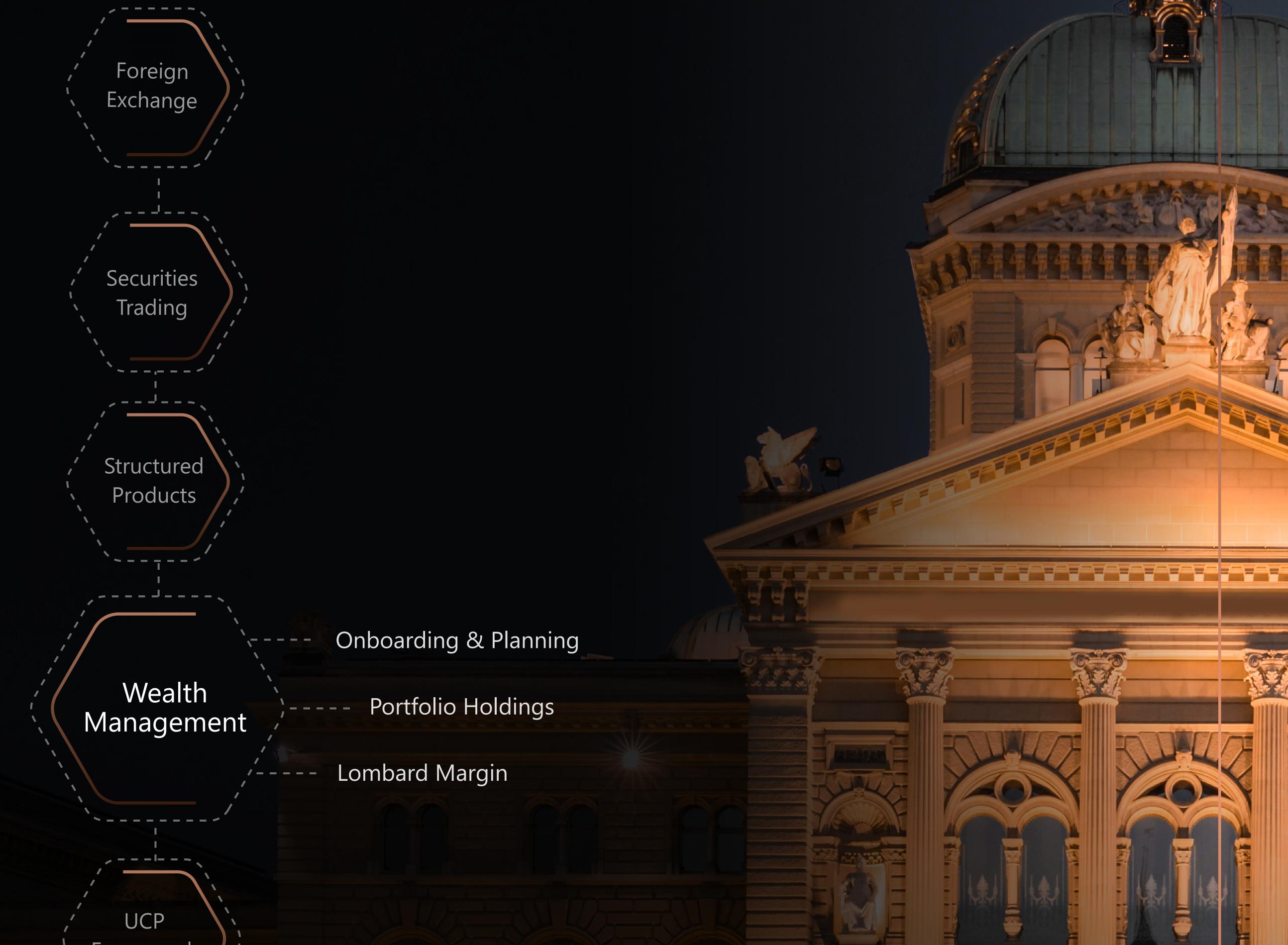
subscribed to FinIQ EQConnect, a click & trade multi-issuer platform. The scope further included pre-trade suitability integration with its core banking systems and links with all the 12 issuers for term sheets and post-trade data sourcing.

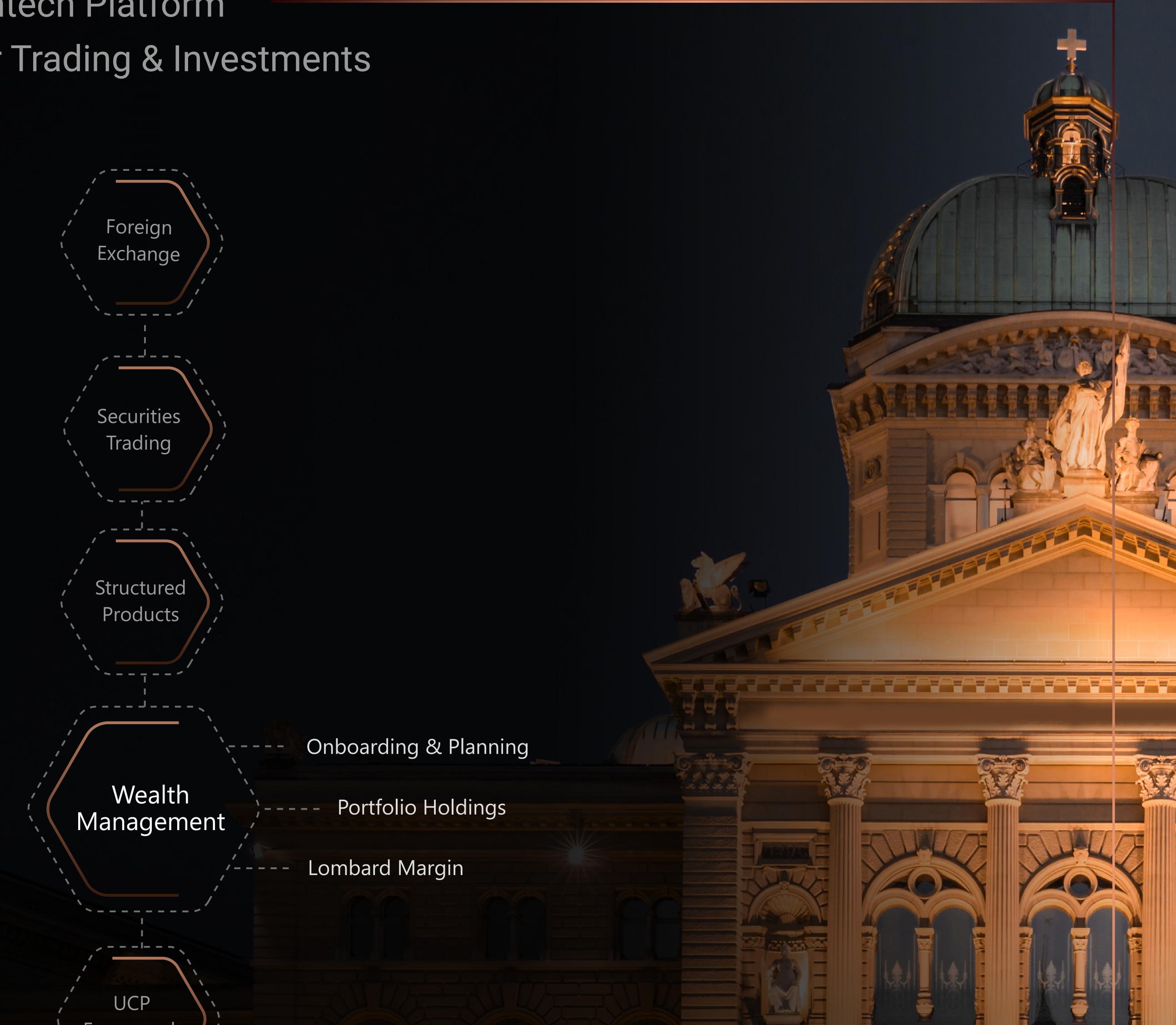
# Structured

# Proolucts



Fintech Platform for Trading & Investments





Framework

## Finlo WM

Cross-Asset, Client Onboarding, KYC, Planning, Goals, Portfolio, Suitability, Risk Rating, LTV, Initial Margin, Margin Calls, Securities Holdings, Payable, Receivable, Corporate Action Entitlement, Transfer, Pledge, Rebalance, MTM Valuation, Income & Gains, Performance Measurement, Documentation,

#### Notifications, Statements, Bank Wide Limits, Accounting







FinIQ WM

Onboarding & Investment Journeys Highly Auditable Ecosystem Integration

# From Onboarding

# To Holdings and P/L

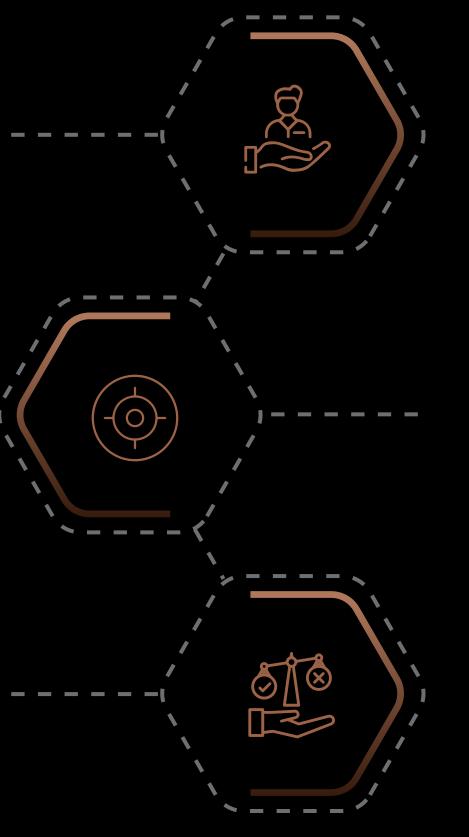




## System Competencies

#### **Onboard Clients Seamlessly**

From Ultra HNI to Mass Affluent. E-registration, KYC. Client-wise/ Bank-wise Limits, Suitability & Compliance Checks



#### **Calibrate Client Goals**

Client Goal & Risk Profile based Planning. Model & Target Portfolios. Global Investment Catalogue

#### **Personalise Strategies**

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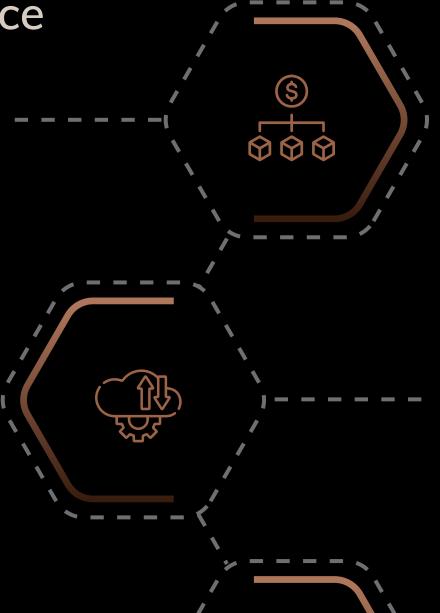
Pre-Trade Analytics : Datadriven Advice & Investment Proposals. Facts & News Access. Buy/Sell Recommendations

#### Benefit from Single Data Source OMS, EMS & Workflows. Credit Checks, Limit/Market Orders & --

Lombard. Multi-Channel Deal Aggregation, all in one system

# AT-TRADE

### Minimise Operational Risks



#### Leverage Data Integration

Pricing & execution links with AllFunds, Bloomberg, Exchanges, Custodians, Core Banking & Treasury systems

Maker-Checker processes. Builtin collateral management. Email & SMS Alerts. Compliance & Document Checks

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#### Get a 360° Outlook

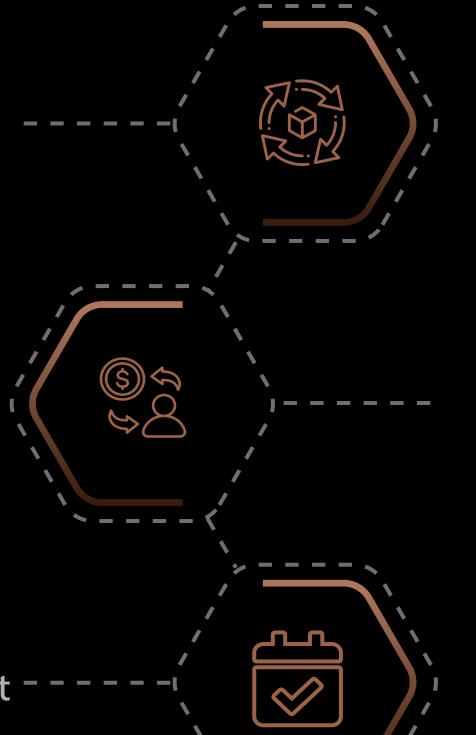
Client Holdings Ledger, Posttrade Accounting, Collateral, SIP/MIP, Insurance Premiums, MTM with Realised & Unrealised P/L

#### Stay Updated

Over 50 Corporate Actions, Client ----

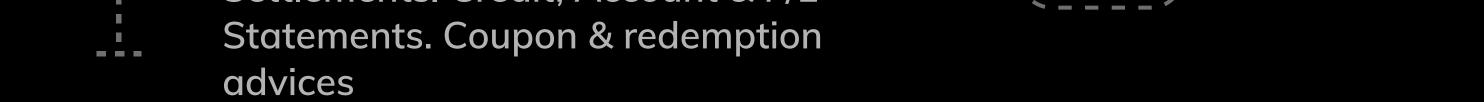
Response, Entitlements &

Settlements. Credit, Account & P/L



#### Empower RMs with Data

Portfolio Analytics & Rebalancing. Real Time Computations. Backdated reports. Performance calculations







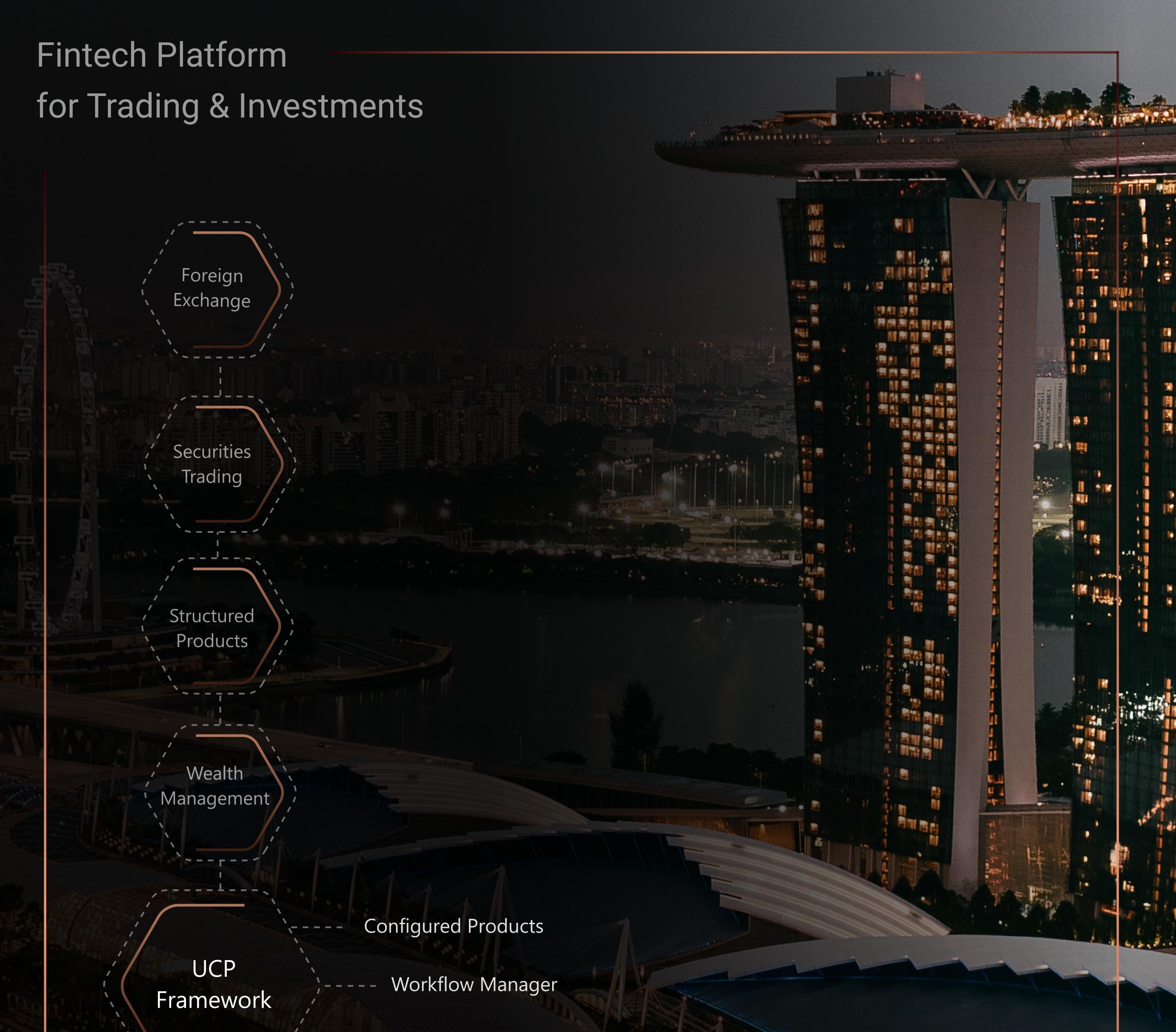
FinIQ WM

- A leading South East Asian bank automated its Product Distribution, Order Management, and Trade Repository, achieving a true 360-degree client wealth view.
  OMS coverage includes not only capital markets products but also the insurance order flow.
- Oldest privately owned bank in the UAE licensed FinIQ WM platform for Client

Onboarding, Suitability, Order Management, Lombard, Custody, Post-Trade, GL and Client Holdings functions. The single system now handles 9 different asset types in a uniform end-to-end workflow.

# Management





- FIX and API library

Finlo UCP

Framework for Fully Configured Instruments, Cashflow, Schedules & Optionality, FinSPL Pricing Script, Life Cycle Script, Accounting Rules, Document Designer, Workflow Manager, Queues, Buttons, Access & Entitlements, GUI Layout, Role Specifics, Single & Multi Entry, Blotter & Workbench Designer,

### FIX & Email Mapping

FinIQ -



# Products

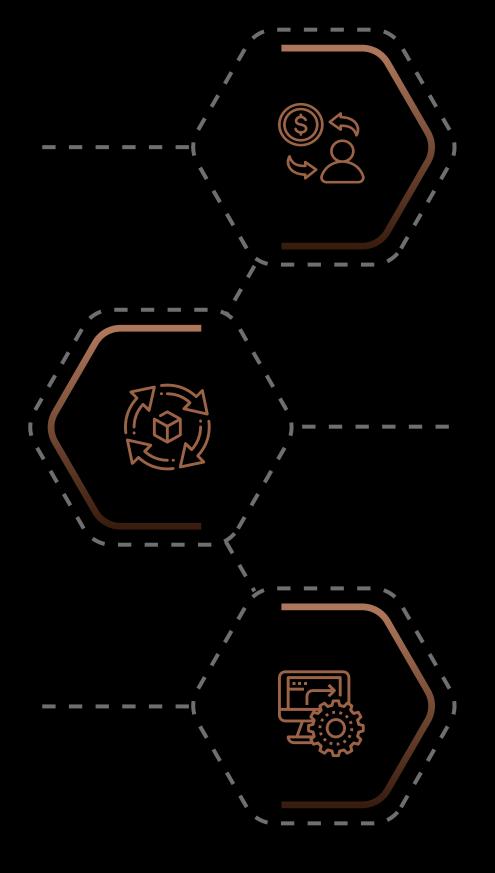


## System Competencies

#### **User Defined Fields**

FinIQ UCP

Configurator can create a variety of data fields with over 20 data types & control their on-screen properties



#### Navigation & Data Flow

Navigation & data entry happens via context-based rules which are linked to the user profile & stage of the transaction

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On-screen as well as offline calculations can be modelled via formulae or external API calls

> Each transaction or part of a transaction is modelled as a token which flows to different actors in > \$\$} \$\$ \$\$ Integration with External World

#### Access Control & Layouts

Which user profile can act on which token, at what stage, with what layout and with which set of rights is configurable

Actions which are impacted by external inputs or vice versa are plugged-in using a variety of adapters & protocols

Workflow Engine

the ecosystem



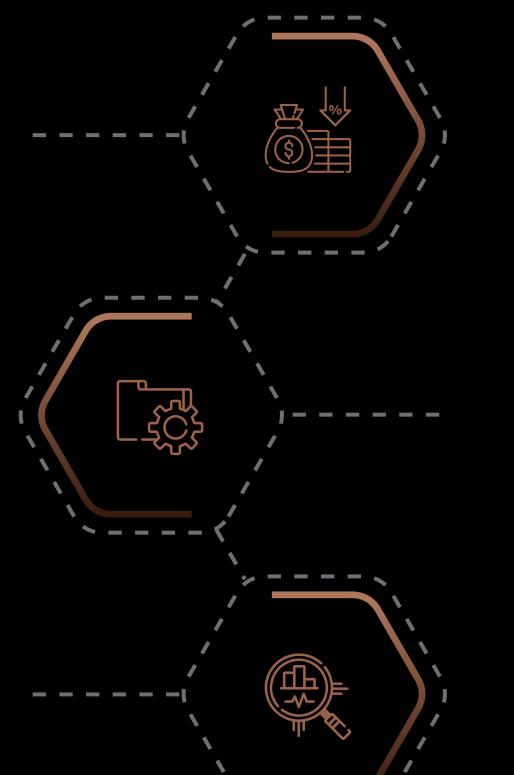
#### Payoff Modelling

Financial behaviour of the product, as per business logic leading to payments, mutations & redemption, is scripted

## Modelling Product

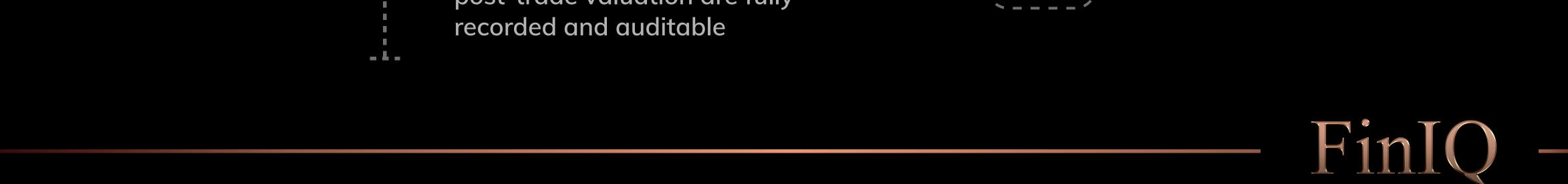
#### **Product Performance**

Changes to product performance parameters during initial pricing and post-trade valuation are fully



#### **Documentation Design**

Documentation for various trading events, for internal & external correspondence including PDF, Excel, Doc, Email, & Messages are fully configurable





FinIQ UCP

- Malaysia's largest bank licensed FinIQ UCP (User Configured Products toolkit) for product design, distribution & life cycle management. A variety of conventional and Islamic product variants were configured for end-to-end product flow, from quote to redemption, all managed through the UCP LCNC (Low Code No Code) framework. Life cycle monitoring, valuation, settlement and accounting rules were modelled using FinSPL, FinIQ's scripting language.
- FinIQ has automated the generation of Key Fact Sheet (KFS) documents for four different asset classes for the world's largest private bank. A total of over 100 payoffs from Foreign Exchange, Equity, Commodity, and Fixed Income asset classes are being configured as part of this initiative. FinIQ documentation module caters to the online generation of these documents triggered via the bank's existing order management systems.



# Products



### About Us

Established in Singapore in 2001, FinlQ's cross-asset trading platform, implemented by its 400 strong workforce, supports FX, bonds, shares, funds, deposits, OTC derivatives & structured products, incorporating the intricacies of retail, wealth, corporate, private banking &

#### The FinIQ System is currently used by

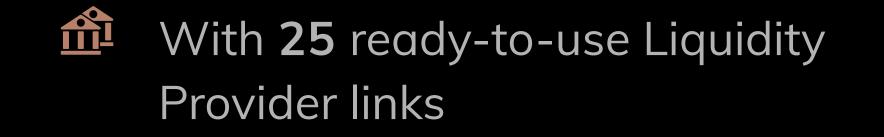


**15,000** Bankers



interbank trading workflows.

Local integration, settlements, accounting, compliance & documentation requirements are met using FinIQ's built-in LCNC frameworks and ready-to-use APIs.



#### Accessible via on-premise ۍ <u>ار</u> installation and also as cloud SaaS





### Case Studies

FinIQ's multi-dealer click & trade platform empowered sales teams at a leading Swiss bank with pre-trade checks, client documentation and best execution capability for their FX spot/ forwards, DCI, options, accumulators, pivot/TRF as well as equity linked structures such as FCN, ELN, BEN, AQ/DQ and more.

A leading Middle Eastern bank with FinIQ WM implementation streamlined client onboarding, suitability checking, order workflows for mutual funds, bonds, shares, CDs, bills as well as custodian links, SWIFT, corporate actions, P/L and Lombard credit, gaining immense operational efficiency, at the same time achieving cross-product standardisation.

FinIQ's FXDConnect was awarded as the best relationship management tech initiative

- By Financial Times, UK, Jun 2019

FinIQ has taken the lead in the multi-issuer platform (MIP) space after transacting some US\$50 billion in 2020.

Euromoney SRP, Jan 2021

Why FinIQ?

Distribution

Flexible

Top-Notch

Direct

In-Depth

Catalyst

Products

Liquidity

Execution

**Back Office** 

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